RESEARCH REPORT

LOCAL ARTS FUNDING



UNITED ARTS FUNDS

NOVEMBER 2020

A Statistical Report on the Campaign Revenues of the Nation's United Arts Funds during Fiscal Years 2019 & 2020

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INTRODUCTION

Americans for the Arts is pleased to present this report about the nation's united arts fund annual campaigns, containing the most current information provided as of fall 2020.

United Arts Funds (UAFs) are local arts agencies whose main function is to raise money from local individuals, businesses, and foundations to regrant to local arts institutions and provide support to the cultural community. UAFs provide accountability, a transparent and systemic process, and deep knowledge of the local arts community that is not feasible for most donors to do individually. Thus, UAFs are trusted stewards to those that seek to make a meaningful contribution to the arts.

The UAF movement began in 1949 when civic leaders in Cincinnati and Louisville determined that community-wide campaigns, loosely based upon the United Way model, could raise substantially more money to provide ongoing operating support to their major arts institutions. The majority of UAFs were initiated by local business leaders seeking to minimize individual funding requests and to ensure that arts organizations meet standards of quality and financial stability. For decades following, the fundraising power of UAFs was typically available only to that closed group of arts organizations.

Beginning in the 1990's, allocations have become increasingly available to the full and diverse range of local arts organizations, with funding decisions based on community impact, expecting grantees to reflect the differences and needs of the whole community. Today, grants have evolved from primarily general operating support (GOS) to project grants, capital grants, capacity building grants, and neighborhood and community grants. UAFs are more heavily engaged in cultural planning, implementing programs that engage the community through the arts, and providing capacity-building programs and other services to arts organizations in their region. Consequently, many of these organizations are moving away from the traditional and inequitable model of a UAF and consider themselves as full-service local arts agencies (LAAs).

Following the changes in the field, Americans for the Arts is shifting its own use of language, which will be reflected in this report. Throughout this report, figures that reference UAFs refer only to the 27 that self-identified with Americans for the Arts' definition of a UAF (see above). That is, UAFs are a subset of LAAs who fundraise from the private sector for the purposes of regranting those funds. Figures that refer to both UAFs and "participating LAAs" include responses from all 57 survey respondents. Figures pertaining to LAAs should not be conflated with data compiled and reported in the *Profile of Local Arts Agencies*, which represents 633 LAA survey respondents.

Though no united arts fund is the same, the network shares some commonalities:

- Most UAFs are also the primary local arts agency (LAA) for their community.
- UAFs and LAAs primarily raise unrestricted operating support for organizations that they fund—though many also raise funds for special projects or to address specific

community issues (e.g., marketing, stabilization, and arts education). An increasing number of these groups also operate programs that support specific projects, and many also have conducted capital campaigns and helped create and/or operate cultural facilities.

 UAFs and LAAs generally have a board of directors composed of community leaders who span a wide range of sectors, and who can engage in one-on-one fundraising efforts.

METHODOLOGY

Throughout the Spring and Summer of 2020, the Americans for the Arts Private Sector Initiatives department solicited responses to the 2020 United Arts Fund Campaign Survey.

Surveys were distributed to a total of 105 local arts agencies and united arts funds who indicated on the 2019 Profile of Local Arts Agencies that they solicit funds from the private sector for the purposes of regranting those funds to their arts and culture communities. A total of 57 responses were received; 27 of the 57 survey respondents indicated they continue to identify with the original definition of a united arts fund. Additionally, once the survey process was complete, nine additional UAFs provided only their campaign revenue totals for FY2019 and FY2020. As a result, a total of 36 UAFs are included in the united arts fundraising campaign revenue financial analyses. Non-responders were contacted by phone and/or via email to solicit their participation.

2020 UAF CAMPAIGN REVENUE FACT SHEET

- As of April 2020, approximately 40 organizations are known to be actively operating a united arts fund (as recently as 2005 there were at least 65 UAFs in operation). According to the 2019 Profile of Local Arts Agencies, 105 organizations indicated they fundraise from the private sector and regrant those funds. 57 organizations who fundraise from the private sector for the purposes of regranting those funds responded to this survey. 27 of those self-identified as a united arts fund. As a whole, we consider the 57 organizations represented in this study to be local arts agencies (LAAs).
- The 36 UAF respondents that provided campaign revenue totals reported aggregate 2019 campaign revenue of \$75.3 million and aggregate 2020 campaign revenue of \$73.9 million. This represented a -2.58% decline from the nearly \$77.3 million that they reported in their 2018 campaigns and -1.85% decline between 2019 and 2020.
- In 2020, UAFs and participating LAAs were asked to report their pre- and post-COVID-19 campaign goals and revenues. The participating groups reported only a -0.1% decrease between their pre- and post-COVID-10 goals. Collectively these organizations achieved 98.7% of their post-COVID-19 goal and 98.6% of their pre-COVID-19 goal.
- The participating UAFs raised an average of \$2 million per organization for their communities.
- The participating UAFs raised an average of \$2.43 per capita in their self-reported service areas during 2020.
- 26 UAFs have provided their total campaign revenue annually since 2009. Their consistent responses—plus the fact that they represent \$69.8 million of the \$73.9 million in aggregate 2020 UAF campaign revenue (94.4%)—make this group a reliable indicator of the year-to-year changes in UAF campaigns. These 26 consistent responders reported that their aggregate campaign revenue decreased from \$70.9 million in 2019 to \$69.8 million in 2020, a decrease of -1.6%. This is significant given the enormous financial, economic, and social challenges facing the United States during the COVID-19 pandemic.
- Although, historically, the majority of UAFs held a short-term fundraising campaign each year, 17 of the 27 participating UAFs (62%) reported that they currently hold year-round fundraising efforts (in fact, four of those no longer consider their year-long fundraising a "campaign" but rather part of their normal operations).
- When comparing sources of revenue from ten years prior, UAFs show a significant increase in their receipt and re-distribution of public funds. In 2010, 36% reported revenue from local, regional, state, or federal government funds compared to 73% in 2020, showing an effort to diversify their sources of revenue.

- Despite the shift towards public funding, the number of UAFs operating workplace giving campaigns have remained steady. In 2010, 50% of UAFs operated a workplace giving campaign compared to 49% in 2020. Given the steady decline in giving overall, this information suggests a backfill of public funds to replace the loss of corporate funds over time.
- Historically, UAFs provided only general operating support to a closed group of organizations. In 2020, 69% (38) provide competitive project support, 64% (35) provide general operating support, and 35% (19) listed additional types of support including but not limited to artist grants, fellowships, contracts with teaching artists, scholarships, and sponsorship.
- 2020 proved to be a singular year in its challenges due to the COVID-19 pandemic. 51%
 (28) of participating LAAs launched a COVID-19 emergency relief fund in their community.
- 82% (23) of participating LAAs sought funds for their COVID-19 emergency relief funds from new donors, while also relying on existing donors to provide support (93% or 26 respondents). 61% (17) found other sources of funding such as transferring money from GOS or project grant pools, their endowment or through partnerships with foundations and community partners.
- Of those that provided COVID-19 emergency relief, 75% (21) made individuals and creative workers eligible to receive funding, 61% (17) made funds available to organizations that had previously received funding, and 43% (12) allowed organizations that had never previously been funded to be eligible.
- Organizations that provided COVID-19 emergency relief funds used a variety of ways to make those funds more equitably available to those who needed it. 54% (15) eliminated the need for reporting. 32% (9) eliminated panel reviews, budget documents, and/or used new technologies to transfer funds to recipients. Only 11% (3) did not modify their grantmaking process to distribute COVID-19 relief funds.
- As a result of the COVID-19 crisis, 52% (24) of participating LAAs say they will evaluate and/or reconsider its strategy for providing funding.

The Trendy 26

(A 12-Year History of UAF Campaign Revenues for 26 Consistent Survey Participants)

City	State	United Arts Fund	2009 Campaign	2010 Campaign	2011 Campaign	2012 Campaign	2013 Campaign	2014 Campaign	2015 Campaign	2016 Campaign	2017 Campaign	2018 Campaign	2019 Campaign	2020 Campaign
			Revenue											
Hartford	СТ	Greater Hartford Arts Council	\$3,909,449	\$3,804,792	\$3,405,466	\$2,838,159	\$2,577,474	\$3,072,904	\$2,767,187	\$2,550,718	\$2,397,842	\$2,669,725	\$2,465,042	\$2,523,908
Maitland	FL	United Arts of Central Florida	\$5,151,682	\$4,898,648	\$4,682,237	\$4,582,456	\$4,951,464	\$4,802,514	\$5,889,177	\$6,358,972	\$6,731,280	\$5,998,833	\$2,206,559	\$3,188,603
Fort Wayne	IN	Arts United of Greater Fort Wayne	\$975,000	\$985,000	\$1,046,370	\$1,062,661	\$998,221	\$1,018,653	\$1,220,714	\$1,404,669	\$1,182,660	\$1,027,861	\$1,057,737	\$702,441
Lexington	KY	Lexarts, Inc	\$1,017,500	\$1,011,000	\$1,042,900	\$1,050,800	\$1,103,615	\$1,108,479	\$1,066,783	\$1,130,266	\$1,125,267	\$1,134,069	\$1,026,857	\$650,000
Louisville	KY	Fund for the Arts	\$8,900,000	\$7,918,245	\$7,350,000	\$8,144,973	\$8,228,616	\$8,015,000	\$8,015,619	\$8,314,491	\$8,524,000	\$8,659,000	\$8,300,000	\$6,647,000
Kansas City	МО	ArtsKC	\$443,111	\$426,279	\$400,105	\$432,722	\$372,948	\$361,753	\$519,008	\$500,203	\$471,077	\$465,000	\$380,292	\$290,500
St. Joseph	МО	Allied Arts Council of St. Joseph	\$187,015	\$201,378	\$200,637	\$211,888	\$198,416	\$198,450	\$211,020	\$219,725	\$226,340	\$228,200	\$230,000	\$260,000
Charlotte	NC	Arts & Science Council of Charlotte/Mecklenburg	\$7,165,496	\$7,318,535	\$8,317,183	\$8,193,149	\$7,117,781	\$7,429,000	\$6,050,043	\$5,699,033	\$5,031,931	\$3,641,019	\$3,273,981	\$3,144,577
Durham	NC	Durham Arts Council	\$1,083,228	\$1,149,272	\$1,134,959	\$992,766	\$1,136,748	\$1,002,775	\$1,068,265	\$1,085,097	\$1,127,565	\$1,240,688	\$1,149,258	\$1,162,000
Greensboro	NC	ArtsGreensboro	\$1,449,815	\$1,430,000	\$1,201,000	\$1,091,075	\$1,117,753	\$1,249,044	\$1,323,704	\$1,146,441	\$1,108,926	\$890,589	\$866,000	\$1,100,000
Winston-Salem	NC	The Arts Council of Winston-Salem & Forsyth County	\$3,013,746	\$3,250,000	\$3,108,630	\$2,352,883	\$2,519,465	\$2,672,000	\$2,692,000	\$2,565,617	\$2,339,672	\$2,560,254	\$2,229,771	\$1,750,000
Binghamton	NY	Broome County Arts Council	\$384,881	\$351,694	\$301,300	\$277,975	\$276,644	\$266,434	\$282,953	\$277,055	\$278,254	\$269,439	\$270,000	\$210,000
White Plains	NY	ArtsWestchester	\$3,748,568	\$3,446,403	\$3,204,851	\$3,509,909	\$3,283,988	\$3,406,909	\$3,205,495	\$4,393,443	\$3,676,458	\$3,728,925	\$4,046,550	\$3,771,575
Canton	ОН	ArtsinStark	\$1,450,000	\$1,451,000	\$1,556,000	\$1,655,000	\$1,701,000	\$1,760,000	\$1,775,000	\$1,700,000	\$1,650,000	\$1,660,000	\$1,660,000	\$1,660,000
Cincinnati	ОН	ArtsWave	\$11,000,000	\$11,000,000	\$11,000,127	\$11,206,035	\$11,453,782	\$12,013,000	\$12,250,000	\$12,450,284	\$12,494,040	\$12,189,157	\$12,355,136	\$13,555,000
Dayton	ОН	Culture Works	\$1,520,279	\$1,246,050	\$1,203,857	\$883,403	\$559,047	\$495,285	\$513,890	\$505,727	\$692,868	\$689,290	\$710,044	\$607,288
Oklahoma City	ОК	Allied Arts	\$2,583,886	\$2,914,488	\$2,909,236	\$3,251,608	\$3,367,242	\$3,536,674	\$3,307,282	\$2,985,449	\$3,144,965	\$3,350,016	\$3,444,591	\$3,400,000
Portland	OR	Regional Arts & Culture Council	\$665,863	\$750,604	\$766,523	\$824,648	\$764,309	\$776,007	\$750,350	\$825,385	\$823,635	\$660,262	\$339,760	\$165,000
Erie	PA	Erie Arts & Culture	\$317,558	\$211,516	\$95,000	\$250,197	\$225,389	\$312,420	\$465,043	\$600,000	\$530,488	\$500,000	\$678,165	\$500,000
York	PA	Cultural Alliance of York County	\$1,210,000	\$1,000,505	\$906,000	\$950,000	\$835,674	\$773,000	\$825,000	\$827,000	\$830,289	\$802,000	\$1,279,059	\$390,300
Spartanburg	SC	Chapman Cultural Center	\$828,110	\$835,000	\$1,243,650	\$1,188,852	\$1,127,313	\$1,167,132	\$1,260,996	\$1,330,041	\$1,427,386	\$1,452,319	\$1,437,582	\$1,268,750
Chattanooga	TN	ArtsBuild	\$2,590,212	\$2,158,800	\$2,305,503	\$1,763,922	\$1,835,910	\$1,724,000	\$691,732	\$1,774,982	\$1,648,654	\$1,478,081	\$1,821,140	\$1,770,975
Memphis	TN	ArtsMemphis	\$3,262,348	\$2,741,438	\$1,849,158	\$2,552,589	\$3,538,000	\$3,534,096	\$3,625,000	\$4,002,993	\$3,372,974	\$2,849,464	\$3,508,785	\$2,692,702
Norfolk	VA	Business Consortium for Arts Support	\$791,850	\$829,020	\$829,020	\$793,300	\$813,180	\$821,870	\$855,415	\$844,215	\$837,500	\$834,000	\$822,000	\$776,920
Seattle	WA	ArtsFund	\$3,892,968	\$3,455,049	\$2,899,822	\$3,750,684	\$4,119,396	\$3,595,159	\$4,211,525	\$3,816,000	\$4,051,780	\$3,851,750	\$3,526,967	\$7,300,000
Milwaukee WI United Performing Arts Fund			\$9,090,774	\$9,300,000	\$9,947,593	\$10,129,411	\$11,417,848	\$11,742,530	\$12,018,206	\$12,059,201	\$12,320,160	\$12,073,795	\$11,892,000	\$10,360,000
TOTAL (for the	TOTAL (for the 26 consistently-responding UAF campaigns only)			\$74,084,716	\$72,907,127	\$73,941,065	\$75,641,223	\$76,855,088	\$76,861,407	\$79,367,007	\$78,046,011	\$74,903,736	\$70,977,276	\$69,847,539
AVERAGE	AVERAGE		\$2,947,436	\$2,849,412	\$2,804,120	\$2,843,887	\$2,909,278	\$2,955,965	\$2,956,208	\$3,052,577	\$3,001,770	\$2,880,913	\$2,729,895	\$2,686,444
PERCENTAGE	PERCENTAGE OF CHANGE from the previous year			-3.3%	-1.6%	1.4%	2.3%	1.6%	0.0%	3.3%	-1.7%	-4.0%	-5.2%	-1.6%

Total United Arts Fund Campaign Revenue 2017—2020

(Ranked in Descending Order by Total UAF Campaign Revenue Raised During 2020)

Pank	City	State	United Arts Fund	To	otal UAF Cam	paign Revenu	е
Rank	City	State	United Arts Fund	2017	2018	2019	2020
1	Cincinnati	ОН	ArtsWave	\$12,494,040	\$12,189,157	\$12,355,136	\$13,555,000
2	Milwaukee	WI	United Performing Arts Fund	\$12,320,160	\$12,073,795	\$11,892,000	\$10,360,000
3	Seattle	WA	ArtsFund	\$4,051,780	\$3,851,750	\$3,526,967	\$7,300,000
4	Louisville	КҮ	Fund for the Arts	\$8,524,000	\$8,659,000	\$8,300,000	\$6,647,000
5	White Plains	NY	ArtsWestchester	\$3,676,458	\$3,728,925	\$4,046,550	\$3,771,575
6	Oklahoma City	ОК	Allied Arts	\$3,144,965	\$3,350,016	\$3,444,591	\$3,400,000
7	Maitland	FL	United Arts of Central Florida	\$6,731,280	\$5,998,833	\$2,206,559	\$3,188,603
8	Charlotte	NC	Arts & Science Council of Charlotte/Mecklenburg	\$5,031,931	\$3,641,019	\$3,273,981	\$3,144,577
9	Memphis	TN	ArtsMemphis	\$3,372,974	\$2,849,464	\$3,508,785	\$2,692,702
10	Hartford	СТ	Greater Hartford Arts Council	\$2,397,842	\$2,669,725	\$2,465,042	\$2,523,908
11	Chattanooga	TN	ArtsBuild	\$1,648,654	\$1,478,081	\$1,821,140	\$1,770,975
12	Winston-Salem	NC	The Arts Council of Winston-Salem & Forsyth County	\$2,339,672	\$2,560,254	\$2,229,771	\$1,750,000
13	Canton	ОН	ArtsinStark	\$1,650,000	\$1,660,000	\$1,660,000	\$1,660,000
14	Raleigh	NC	United Arts Council of Raleigh and Wake County	not reported	not reported	\$1,783,038	\$1,570,268
15	Tulsa	ОК	Arts Alliance Tulsa	\$944,276	\$1,304,436	\$1,387,580	\$1,500,000
16	Spartanburg	SC	Chapman Cultural Center	\$1,427,386	\$1,452,319	\$1,437,582	\$1,268,750
17	Durham	NC	Durham Arts Council	\$1,127,565	\$1,240,688	\$1,149,258	\$1,162,000
18	Greensboro	NC	ArtsGreensboro	\$1,108,926	\$890,589	\$866,000	\$1,100,000
19	Norfolk	VA	Business Consortium for Arts Support	\$837,500	\$834,000	\$822,000	\$776,920
20	Fort Wayne	IN	Arts United of Greater Fort Wayne	\$1,182,660	\$1,027,861	\$1,057,737	\$702,441
21	Lexington	KY	Lexarts, Inc	\$1,125,267	\$1,134,069	\$1,026,857	\$650,000
22	Dayton	ОН	Culture Works	\$692,868	\$689,290	\$710,044	\$607,288
23	Erie	PA	Erie Arts & Culture	\$530,488	\$500,000	\$678,165	\$500,000
24	Knoxville	TN	The Arts & Culture Alliance of Greater Knoxville	\$561,000	\$488,000	\$510,000	\$485,000
25	York	PA	Cultural Alliance of York County	\$830,289	\$802,000	\$1,279,059	\$390,300
26	Kansas City	МО	ArtsKC	\$471,077	\$465,000	\$380,292	\$290,500
27	St. Joseph	МО	Allied Arts Council of St. Joseph	\$226,340	\$228,200	\$230,000	\$260,000
28	Binghamton	NY	Broome County Arts Council	\$278,254	\$269,439	\$270,000	\$210,000
29	Fayetteville	NC	Arts Council of Fayetteville/Cumberland	not reported	not reported	\$320,638	\$201,095
30	Hickory	NC	United Arts Council of Catawba County	\$192,823	\$194,312	\$195,938	\$200,685
31	Portland	OR	Regional Arts & Culture Council	\$823,635	\$660,262	\$339,760	\$165,000
32	Jamestown	NY	United Arts Appeal of Chautauqua County	\$55,494	\$65,550	\$73,275	\$60,000
33	Sanford	NC	Lee County Arts Council	not reported	not reported	\$30,000	\$30,000
34	Duluth	MN	Depot Foundation	not reported	not reported	\$28,000	\$20,000
35	Parkersburg	WV	ArtsBridge	not reported	not reported	\$19,000	\$12,000
36	Monmouth	IL	Buchanan Center for the Arts	not reported	not reported	\$3,177	\$1,375
	Rapid City	SD	Alllied Arts Fund	\$250,279	\$221,350	not reported	not reported
	LaCrosse	WI	United Fund for the Arts and Humanities	\$127,334	\$147,512	not reported	not reported
TOTAL (for the 38 UAF car	mpaigns 1	that participated during 2017 to 2020)	\$80,177,217	\$77,324,896	\$75,327,922	\$73,927,962
AVERAG		, , ,		\$2,505,538	\$2,416,403	\$2,092,442	\$2,053,555

Percent of 2019 UAF Campaign Goal Achieved

(Ranked in Descending Order by Percent of Campaign Goal Achieved During 2019)

Rank	City	State	United Arts Fund	2019 Campaign Goal	2019 Campaign Revenue	Percent of 2019 Goal Achieved
1	Erie	PA	Erie Arts & Culture	\$250,000	\$678,165	271.3%
2	Monmouth	IL	Buchanan Center for the Arts	\$1,375	\$3,177	231.1%
3	Sanford	NC	Lee County Arts Council	\$25,000	\$30,000	120.0%
4	Maitland	FL	United Arts of Central Florida	\$2,008,600	\$2,206,559	109.9%
5	Raleigh	NC	United Arts Council of Raleigh & Wake County	\$1,682,826	\$1,783,038	106.0%
6	Memphis	TN	ArtsMemphis	\$3,359,339	\$3,508,785	104.4%
7	Oklahoma City	OK	Allied Arts	\$3,300,000	\$3,444,591	104.4%
8	Tulsa	OK	Arts Alliance Tulsa	\$1,350,000	\$1,387,580	102.8%
9	Chattanooga	TN	ArtsBuild	\$1,781,826	\$1,821,140	102.2%
10	Greensboro	NC	ArtsGreensboro	\$850,000	\$866,000	101.9%
11	Hickory	NC	United Arts Council of Catawba County	\$195,000	\$195,938	100.5%
12	Cincinnati	ОН	ArtsWave	\$12,350,000	\$12,355,136	100.0%
13	St. Joseph	МО	Allied Arts Council of St. Joseph	\$230,000	\$230,000	100.0%
14	Winston-Salem	NC	The Arts Council of Winston-Salem & Forsyth Cty	\$2,229,771	\$2,229,771	100.0%
15	Canton	ОН	ArtsinStark	\$1,660,000	\$1,660,000	100.0%
16	York	PA	Cultural Alliance of York County	\$1,286,210	\$1,279,059	99.4%
17	Spartanburg	SC	Chapman Cultural Center	\$1,450,400	\$1,437,582	99.1%
18	Knoxville	TN	The Arts & Culture Alliance of Greater Knoxville	\$515,000	\$510,000	99.0%
19	White Plains	NY	ArtsWestchester	\$4,101,213	\$4,046,550	98.7%
20	Norfolk	VA	Business Consortium for Arts Support	\$834,000	\$822,000	98.6%
21	Milwaukee	WI	United Performing Arts Fund	\$12,100,000	\$11,892,000	98.3%
22	Jamestown	NY	United Arts Appeal of Chautauqua County	\$75,000	\$73,275	97.7%
23	Fayetteville	NC	Arts Council of Fayetteville/Cumberland	\$329,000	\$320,638	97.5%
24	Fort Wayne	IN	Arts United of Greater Fort Wayne	\$1,095,000	\$1,057,737	96.6%
25	Dayton	ОН	Culture Works	\$735,640	\$710,044	96.5%
26	Binghamton	NY	Broome County Arts Council	\$280,000	\$270,000	96.4%
27	Louisville	KY	Fund for the Arts	\$8,700,000	\$8,300,000	95.4%
28	Parkersburg	WV	ArtsBridge	\$20,000	\$19,000	95.0%
29	Durham	NC	Durham Arts Council	\$1,263,462	\$1,149,258	91.0%
30	Lexington	KY	Lexarts, Inc	\$1,150,000	\$1,026,857	89.3%
31	Seattle	WA	ArtsFund	\$4,010,620	\$3,526,967	87.9%
32	Charlotte	NC	Arts & Science Council of Charlotte/Mecklenburg	\$3,796,793	\$3,273,981	86.2%
33	Hartford	СТ	Greater Hartford Arts Council	\$2,943,750	\$2,465,042	83.7%
34	Kansas City	МО	ArtsKC	\$455,000	\$380,292	83.6%
35	Portland	OR	Regional Arts & Culture Council	\$470,135	\$339,760	72.3%
36	Duluth	MN	Depot Foundation	\$50,000	\$28,000	56.0%
	LaCrosse	WI	United Fund for the Arts and Humanities	not reported	not reported	n/a

TOTAL	\$76,934,960	\$75,327,922	
AVERAGE	\$2,137,082	\$2,092,442	
PERCENTAGE of the aggregate dollars			97.9%
AVERAGE of the itemized percentages			104.8%

Percent of 2020 UAF Campaign Goal Achieved

(Ranked in Descending Order by Percent of Campaign Goal Achieved During 2020)

			2020	2020	Percentage	2020	Percent of	Percent of
Rank	City	State	<u>Pre</u> -COVID	Post-COVID	of Change	Actual	Pre-COVID	Post-COVID
			UAF Goal	UAF Goal	in UAF Goal	UAF Revenue	Goal Achieved	Goal Achieved
1	St. Joseph	МО	\$235,000	\$200,000	-14.9%	\$260,000	110.6%	130.0%
2	Charlotte	NC	\$2,942,970	\$2,500,000	-15.1%	\$3,144,577	106.9%	125.8%
3	Sanford	NC	\$30,000	\$25,000	-16.7%	\$30,000	100.0%	120.0%
4	Maitland	FL	\$2,706,561	\$2,706,561	0.0%	\$3,188,603	117.8%	117.8%
5	Greensboro	NC	\$1,000,000	\$1,000,000	0.0%	\$1,100,000	110.0%	110.0%
6	Seattle	WA	\$3,912,051	\$6,912,051	76.7%	\$7,300,000	186.6%	105.6%
7	Cincinnati	ОН	\$12,400,000	\$13,000,000	4.8%	\$13,555,000	109.3%	104.3%
8	Hickory	NC	\$195,000	\$195,000	0.0%	\$200,685	102.9%	102.9%
9	Hartford	СТ	\$2,523,908	\$2,523,908	0.0%	\$2,523,908	100.0%	100.0%
10	Raleigh	NC	\$1,672,287	\$1,570,268	-6.1%	\$1,570,268	93.9%	100.0%
11	Winston-Salem	NC	\$1,750,000	\$1,750,000	0.0%	\$1,750,000	100.0%	100.0%
12	White Plains	NY	\$4,301,937	\$3,771,575	-12.3%	\$3,771,575	87.7%	100.0%
13	Canton	ОН	\$1,660,000	\$1,660,000	0.0%	\$1,660,000	100.0%	100.0%
14	Oklahoma City	OK	\$3,400,000	\$3,400,000	0.0%	\$3,400,000	100.0%	100.0%
15	Tulsa	OK	\$1,500,000	\$1,500,000	0.0%	\$1,500,000	100.0%	100.0%
16	Erie	PA	\$500,000	\$500,000	0.0%	\$500,000	100.0%	100.0%
17	Spartanburg	SC	\$1,422,470	\$1,268,750	-10.8%	\$1,268,750	89.2%	100.0%
18	Memphis	TN	\$2,917,629	\$2,692,702	-7.7%	\$2,692,702	92.3%	100.0%
19	Parkersburg	WV	\$21,000	\$12,000	-42.9%	\$12,000	57.1%	100.0%
20	Monmouth	IL	\$1,375	\$1,375	0.0%	\$1,375	100.0%	100.0%
21	Milwaukee	WI	\$11,775,000	\$10,500,000	-10.8%	\$10,360,000	88.0%	98.7%
22	Kansas City	МО	\$405,000	\$295,500	-27.0%	\$290,500	71.7%	98.3%
23	Chattanooga	TN	\$1,803,475	\$1,803,475	0.0%	\$1,770,975	98.2%	98.2%
24	Binghamton	NY	\$280,000	\$217,000	-22.5%	\$210,000	75.0%	96.8%
25	Norfolk	VA	\$822,000	\$822,000	0.0%	\$776,920	94.5%	94.5%
26	Knoxville	TN	\$520,000	\$520,000	0.0%	\$485,000	93.3%	93.3%
27	Jamestown	NY	\$70,000	\$65,000	-7.1%	\$60,000	85.7%	92.3%
28	Durham	NC	\$1,263,269	\$1,263,269	0.0%	\$1,162,000	92.0%	92.0%
29	Dayton	ОН	\$730,600	\$730,600	0.0%	\$607,288	83.1%	83.1%
30	Lexington	KY	\$1,000,000	\$785,000	-21.5%	\$650,000	65.0%	82.8%
31	Louisville	KY	\$8,300,000	\$8,300,000	0.0%	\$6,647,000	80.1%	80.1%
32	Duluth	MN	\$50,000	\$25,000	-50.0%	\$20,000	40.0%	80.0%
33	Portland	OR	\$215,000	\$215,000	0.0%	\$165,000	76.7%	76.7%
34	Fort Wayne	IN	\$1,073,250	\$1,073,250	0.0%	\$702,441	65.4%	65.4%
35	Fayetteville	NC	\$320,000	\$320,000	0.0%	\$201,095	62.8%	62.8%
36	York	PA	\$1,294,923	\$800,000	-38.2%	\$390,300	30.1%	48.8%
	LaCrosse	WI	not reported	not reported	n/a	not reported	n/a	n/a
TOTAL			\$75,014,705	\$74,924,284		\$73.927.962		

TOTAL	\$75,014,705	\$74,924,284	\$73,927,962		
AVERAGE	\$2,083,742	\$2,081,230	\$2,053,555		
PERCENTAGE of the aggr	egate dollars		-0.1%	98.6%	98.7%
AVERAGE of the itemize	d percentages		-6.2%	90.7%	96.1%

UAF Campaign Revenue Raised Per Capita in 2020

(Ranked in Descending Order by UAF Campaign Revenue Raised Per Capita During 2020)

				2020 UAF	Self-Reported	Per Capital
Rank	City	State	United Arts Fund	Campaign	Service Area	Campaign
				Revenue	Population	Revenue
1	Milwaukee	WI	United Performing Arts Fund	\$10,360,000	1,400,000	\$7.40
2	Louisville	KY	Fund for the Arts	\$6,647,000	1,000,000	\$6.65
3	Cincinnati	ОН	ArtsWave	\$13,555,000	2,450,000	\$5.53
4	Binghamton	NY	Broome County Arts Council	\$210,000	40,000	\$5.25
5	Chattanooga	TN	ArtsBuild	\$1,770,975	354,098	\$5.00
6	Winston-Salem	NC	The Arts Council of Winston-Salem & Forsyth Cty	\$1,750,000	382,295	\$4.58
7	Canton	ОН	ArtsinStark	\$1,660,000	370,000	\$4.49
8	White Plains	NY	ArtsWestchester	\$3,771,575	900,000	\$4.19
9	Spartanburg	SC	Chapman Cultural Center	\$1,268,750	319,785	\$3.97
10	Greensboro	NC	ArtsGreensboro	\$1,100,000	290,000	\$3.79
11	Tulsa	ОК	Arts Alliance Tulsa	\$1,500,000	400,669	\$3.74
12	Durham	NC	Durham Arts Council	\$1,162,000	321,488	\$3.61
13	St. Joseph	МО	Allied Arts Council of St. Joseph	\$260,000	76,780	\$3.39
14	Memphis	TN	ArtsMemphis	\$2,692,702	937,166	\$2.87
15	Charlotte	NC	Arts & Science Council of Charlotte/Mecklenburg	\$3,144,577	1,110,356	\$2.83
16	Seattle	WA	ArtsFund	\$7,300,000	3,000,000	\$2.43
17	Hartford	СТ	Greater Hartford Arts Council	\$2,523,908	1,100,000	\$2.29
18	Oklahoma City	ОК	Allied Arts	\$3,400,000	1,487,307	\$2.29
19	Lexington	KY	Lexarts, Inc	\$650,000	325,000	\$2.00
20	Fort Wayne	IN	Arts United of Greater Fort Wayne	\$702,441	379,299	\$1.85
21	Raleigh	NC	United Arts Council of Raleigh & Wake County	\$1,570,268	1,111,761	\$1.41
22	Hickory	NC	United Arts Council of Catawba County	\$200,685	156,459	\$1.28
23	Maitland	FL	United Arts of Central Florida	\$3,188,603	2,585,614	\$1.23
24	York	PA	Cultural Alliance of York County	\$390,300	430,000	\$0.91
25	Norfolk	VA	Business Consortium for Arts Support	\$776,920	1,000,000	\$0.78
26	Fayetteville	NC	The Arts Council of Fayetteville/Cumberland	\$201,095	335,509	\$0.60
27	Knoxville	TN	The Arts & Culture Alliance of Greater Knoxville	\$485,000	850,000	\$0.57
28	Erie	PA	Erie Arts & Culture	\$500,000	925,528	\$0.54
29	Sanford	NC	Lee County Arts Council	\$30,000	60,000	\$0.50
30	Jamestown	NY	United Arts Appeal of Chautaugua County	\$60,000	126,903	\$0.47
31	Dayton	ОН	Culture Works	\$607,288	1,600,000	\$0.38
32	Duluth	MN	Depot Foundation	\$20,000	85,600	\$0.23
33	Kansas City	МО	ArtsKC	\$290,500	1,799,422	\$0.16
34	Parkersburg	W۷	Artsbridge	\$12,000	83,000	\$0.14
35	Portland	OR	Regional Arts & Culture Council	\$165,000	1,809,184	\$0.09
36	Monmouth	IL	Buchanan Center for the Arts	\$1,375	17,700	\$0.08
	Rapid City	SD	Alllied Arts Fund	not reported	125,000	n/a
	LaCrosse	WI	United Fund for the Arts and Humanities	not reported	357,000	n/a
Total				\$73,927,962	30,102,923	
Averag	ze			\$2,053,555	792,182	\$2.43

City	United Arts Fund	2002	2003	2004	2005	2006	2007	2008
Albany, GA	Albany Area Arts Council	not reported	\$63,000	\$60,050	\$61,300	\$53,025	\$47,750	\$45,650
Asheville, NC	Asheville Area Arts Council	\$200,000	\$156,593	UAF ceased in 2003				
Atlanta, GA	Robert W. Woodruff Arts Center	\$7,186,794	\$7,847,862	\$7,523,688	\$7,528,758	\$8,087,500	\$8,708,597	\$9,052,000
Baton Rouge, LA	Arts Council of Greater Baton Rouge	\$576,000	\$565,790	\$441,841	\$435,606	\$465,000	\$554,000	\$585,000
Battle Creek, MI	Calhoun County Arts Council	\$347,000	\$307,350	UAF ceased in 2003				
Binghamton, NY	Broome County Arts Council	\$432,357	\$364,000	\$419,000	\$420,995	\$427,425	\$417,125	\$380,351
Birmingham, AL	Metropolitan Arts Council	\$2,927,000	\$938,248	UAF ceased in 2003				
Canton, OH	ArtsinStark	\$1,006,803	\$951,612	\$961,000	\$1,270,000	\$1,300,000	\$1,350,000	\$1,400,000
Charleston, WV	Fund for the Arts	\$480,064	\$539,755	\$554,178	\$542,276	\$524,648	\$416,521	\$411,681
Charlotte, NC	Arts & Sciences Council of Charlotte/Mecklenburg	\$10,200,572	\$10,208,633	\$10,379,792	\$10,884,948	\$11,332,000	\$11,590,000	\$11,407,000
Chattanooga, TN	ArtsBuild	\$2,042,111	\$2,162,380	\$1,786,742	\$2,337,717	\$2,310,796	\$2,300,000	\$2,274,000
Cincinnati, OH	ArtsWave	\$9,303,755	\$10,003,550	\$10,404,560	\$10,920,407	\$11,360,053	\$11,761,927	\$12,003,000
Colorado Springs, CO	COPPeR (Cultural Office of the Pikes Peak Region)	UAF began in 2012	UAF began in 2012	UAF began in 2012	UAF began in 2012	UAF began in 2012	UAF began in 2012	UAF began in 2012
Columbia, SC	Cultural Council of Richland & Lexington Counties	\$658,167	\$408,300	\$293,452	\$300,366	\$307,163	\$280,290	\$325,000
Columbus, IN	Columbus Area Arts Council	\$122,796	\$57,892	\$47,967	\$50,075	\$22,490	\$40,008	\$35,386
Dayton, OH	Culture Works	\$1,528,482	\$1,505,696	\$1,640,750	\$1,686,031	\$1,687,064	\$1,697,108	\$1,706,278
Duluth, MN	Depot Foundation	UAF began in 2019	UAF began in 2019	UAF began in 2019	UAF began in 2019	UAF began in 2019	UAF began in 2019	UAF began in 2019
Durham, NC	Durham Arts Council, Inc.	\$377,433	\$734,430	\$1,179,250	\$1,012,923	\$1,130,869	\$1,146,442	\$1,137,810
Erie, PA	Erie Arts & Culture	\$351,361	\$384,819	\$378,620	\$338,256	\$340,928	\$337,312	\$328,000
Fayetteville, NC	Arts Council of Fayetteville/Cumberland	UAF began in 2019	UAF began in 2019	UAF began in 2019	UAF began in 2019	UAF began in 2019	UAF began in 2019	UAF began in 2019
Fort Wayne, IN	Arts United of Greater Fort Wayne	\$1,333,190	\$1,224,221	\$1,203,154	\$1,091,000	\$2,166,000	\$1,120,000	\$1,135,000
Gastonia, NC	Gaston Arts Council	\$132,473	\$161,842	not reported	\$159,030	\$191,945	\$131,747	\$127,395
Grand Rapids, MI	Arts Council of Greater Grand Rapids	not reported	not reported	not reported	\$67,000	not reported	not reported	not reported
Greensboro, NC	ArtsGreensboro	\$1,074,580	\$1,137,500	\$1,201,867	\$1,429,013	\$1,446,748	\$1,309,071	\$1,607,471
Harrisburg, PA	Cultural Enrichment Fund3	\$1,007,000	\$876,317	\$838,956	\$704,619	\$627,732	see footnote	\$650,036
Hartford, CT	Greater Hartford Arts Council	\$2,991,478	\$3,012,000	\$3,509,750	\$3,850,806	\$4,116,575	\$4,236,180	\$4,307,942
Hickory, NC	United Arts Council of Catawba County	\$189,000	\$152,788	\$229,000	\$219,607	\$236,578	\$237,843	\$240,000
High Point, NC	High Point Arts Council	\$200,318	\$277,102	\$233,623	\$240,007	\$227,907	\$248,188	\$484,750
Jamestown, NY	United Arts Appeal of Chautauqua County	\$250,489	\$145,500	not reported	\$126,810	\$118,620	not reported	not reported
Kansas City, MO	ArtsKC	UAF began in 2007	UAF began in 2007	UAF began in 2007	UAF began in 2007	UAF began in 2007	\$501,344	\$731,705
Knoxville, TN	The Arts & Culture Alliance of Greater Knoxville	UAF began in 2012	UAF began in 2012	UAF began in 2012	UAF began in 2012	UAF began in 2012	UAF began in 2012	UAF began in 2012
La Crosse, WI	United Fund for the Arts and Humanities	\$121,618	\$146,360	\$129,417	\$129,939	\$136,294	\$136,634	\$169,699
Lexington, KY	LexArts	\$922,355	\$898,392	\$910,000	\$980,946	\$1,004,009	\$1,022,503	\$1,188,000
Lexington, NC	Arts United for Davidson County	\$45,000	UAF ceased in 2003					
Louisville, KY	Fund for the Arts	\$7,637,931	\$7,830,000	\$7,633,300	\$7,440,855	\$7,969,200	\$8,063,800	\$9,165,200
Memphis, TN	ArtsMemphis	\$3,293,947	\$4,665,914	\$5,718,807	\$3,306,974	\$4,538,064	\$4,438,000	\$3,925,004
Milwaukee, WI	United Performing Arts Fund	\$10,103,956	\$9,853,869	\$9,887,306	\$10,155,610	\$10,256,900	\$10,535,000	\$10,500,033
Mobile, AL	Mobile Arts Council	\$354,052	\$75,685	UAF ceased in 2003				
Monmouth, IL	Buchanan Center for the Arts	UAF began in 2019	UAF began in 2019	UAF began in 2019	UAF began in 2019	UAF began in 2019	UAF began in 2019	UAF began in 2019
Monroe, NC	Union County Community Arts Council	\$274,600	\$105,000	not reported				

City	United Arts Fund	2002	2003	2004	2005	2006	2007	2008
New York, NY	Lincoln Center Corporate Fund	\$5,024,258	\$4,856,132	\$5,245,566	\$4,611,340	\$5,210,802	\$6,420,000	\$6,000,000
New York, NY	Theatre Forward	\$671,832	\$558,201	\$898,005	\$887,630	\$1,045,206	\$918,645	\$964,398
Norfolk, VA	Business Consortium for Arts Support	\$862,336	\$861,932	\$931,703	\$872,842	\$306,424	\$747,899	\$760,920
Oak Ridge, TN	Arts Council of Oak Ridge	\$62,100	not reported					
Oklahoma City, OK	Allied Arts	\$1,364,545	\$1,411,488	\$1,543,657	\$1,704,875	\$2,275,840	\$2,395,046	\$2,871,550
Oneonta, NY	Upper Catskill Community Council on the Arts	\$17,000	\$86,201	UAF ceased in 2003				
Orlando, FL	United Arts of Central Florida	\$5,572,838	\$5,313,664	\$5,176,734	\$5,141,262	\$5,160,580	\$5,856,604	\$5,679,935
Parkersburg, WV	Artsbridge, Inc.	\$139,000	\$178,500	\$148,000	\$119,000	\$134,000	\$118,000	\$104,000
Pensacola, FL	Arts Council of Northwest Florida	\$147,000	\$318,243	not reported	\$140,000	UAF ceased in 2005	UAF ceased in 2005	UAF ceased in 2005
Portland, OR	Regional Arts & Culture Council/Work for Art	UAF began in 2005	UAF began in 2005	UAF began in 2005	\$35,225	\$45,189	\$446,982	\$560,008
Poughkeepsie, NY	Dutchess County Arts Council	\$164,169	\$154,046	\$145,937	\$162,242	\$168,368	\$160,242	\$158,012
Racine, WI	Racine United Arts Fund	\$154,765	\$147,576	\$146,691	\$159,380	\$153,172	\$137,813	\$138,470
Raleigh, NC	United Arts Council of Raleigh & Wake County	\$672,927	\$535,346	\$1,067,703	\$545,051	\$470,792	\$1,392,685	\$649,440
Rapid City, SD	Allied Arts Fund	\$263,426	\$227,700	\$217,832	\$208,847	\$240,328	\$230,000	\$258,940
Richmond, VA	CultureWorks4	UAF began in 2003	\$85,000	\$354,500	\$506,330	\$523,939	\$507,700	\$437,644
Rock Hill, SC	Arts Council of York County ⁵	\$126,141	\$126,036	\$119,900	\$121,786	\$117,125	\$122,005	\$125,000
Sacramento, CA	Metropolitan Arts Partnership6	\$109,885	\$125,000	\$120,000	not reported	not reported	not reported	not reported
Salisbury, NC	Rowan Arts Council	\$100,519	not reported	not reported	\$89,042	UAF ceased in 2005	UAF ceased in 2005	UAF ceased in 2005
San Antonio, TX	theArtsFund11	not reported	not reported	not reported	\$215,120	\$397,218	\$314,242	\$337,000
San Jose, CA	Silicon Valley Creates	\$79,847	\$91,573	\$114,212	\$115,000	\$110,672	\$118,270	\$113,762
Sanford, NC	Lee County Arts Council	UAF began in 2019	UAF began in 2019	UAF began in 2019	UAF began in 2019	UAF began in 2019	UAF began in 2019	UAF began in 2019
Seattle, WA	ArtsFund	\$3,589,080	\$3,269,358	\$3,387,510	\$3,793,026	\$4,282,561	\$4,358,816	\$4,417,066
Shelby, NC	Cleveland County Arts Council	\$93,594	\$92,601	UAF ceased in 2003				
Spartanburg, SC	Chapman Cultural Center	\$626,115	\$641,524	\$698,269	\$737,835	\$799,313	\$774,544	\$915,697
St. Cloud, MN	United Arts of Central Minnesota7	\$146,090	\$141,025	\$122,470	\$153,641	\$168,052	\$147,010	\$119,094
St. Joseph, MO	Allied Arts Council of St. Joseph	\$166,225	\$162,312	\$163,311	\$169,853	\$181,387	\$194,384	\$195,000
St. Louis, MO	Arts & Education Council of Greater St. Louis	\$1,977,959	\$2,199,386	\$2,178,100	\$3,426,364	\$2,941,173	\$2,810,000	\$1,999,688
St. Paul, MN	Community Shares of Minnesota (COMPAS)	UAF began in 2014	UAF began in 2014	UAF began in 2014	UAF began in 2014	UAF began in 2014	UAF began in 2014	UAF began in 2014
St. Paul, MN	United Arts Fund of COMPAS8	\$320,640	\$309,125	\$388,360	\$320,544	\$303,076	\$304,982	\$309,325
Storm Lake, IA	Storm Lake Area Arts Council	\$8,000	UAF ceased in 2002					
Topeka, KS	ARTSConnect	UAF began in 2006	UAF began in 2006	UAF began in 2006	UAF began in 2006	\$50,060	\$43,391	\$48,000
Tulsa, OK	Arts Alliance Tulsa	UAF began in 2016	UAF began in 2016	UAF began in 2016	UAF began in 2016	UAF began in 2016	UAF began in 2016	UAF began in 2016
Washington, DC	United Arts Organization of Greater Washington	\$700,064	\$735,979	UAF ceased in 2003				
Waukesha, WI	Arts Alliance of Waukesha County ⁹	not reported	\$6,900	not reported	not reported	not reported	\$6,200	\$5,500
Wausau, WI	Performing Arts Foundation on ARTSBlock	\$281,417	\$291,170	\$305,971	\$281,355	\$303,819	\$324,562	\$334,535
White Plains, NY	ArtsWestchester	\$2,182,568	\$850,000	\$1,024,446	\$2,297,484	\$332,200	\$4,568,068	\$4,663,163
Winston-Salem, NC	The Arts Council of Winston-Salem & Forsyth County	\$1,910,507	\$1,911,615	\$1,653,484	\$2,185,065	\$2,359,713	\$2,690,942	\$2,750,000
York, PA	Cultural Alliance of York County	\$580,000	\$678,500	\$786,000	\$885,804	\$926,000	\$1,036,082	\$1,222,000
NUMBER OF RESPON	IDENTS	62	61	49	55	53	53	54

City	United Arts Fund	2009	2010	2011	2012	2013	2014	2015
Albany, GA	Albany Area Arts Council	\$50,000	\$30,000	UAF ceased in 2010				
Asheville, NC	Asheville Area Arts Council	UAF ceased in 2003						
Atlanta, GA	Robert W. Woodruff Arts Center	\$8,609,544	\$8,412,990	\$8,949,000	\$9,000,000	\$9,358,929	\$9,685,760	\$29,697,472
Baton Rouge, LA	Arts Council of Greater Baton Rouge	\$456,000	\$500,000	\$450,000	\$417,500	\$413,000	\$296,000	\$143,000
Battle Creek, MI	Calhoun County Arts Council	UAF ceased in 2003						
Binghamton, NY	Broome County Arts Council	\$384,881	\$351,694	\$301,300	\$277,975	\$276,644	\$266,434	\$282,953
Birmingham, AL	Metropolitan Arts Council	UAF ceased in 2003						
Canton, OH	ArtsinStark	\$1,450,000	\$1,451,000	\$1,556,000	\$1,655,000	\$1,701,000	\$1,760,000	\$1,775,000
Charleston, WV	Fund for the Arts	not reported	not reported	\$343,000	\$315,441	not reported	not reported	not reported
Charlotte, NC	Arts & Sciences Council of Charlotte/Mecklenburg	\$7,165,496	\$7,318,535	\$8,317,183	\$8,193,149	\$7,117,781	\$7,429,000	\$6,050,043
Chattanooga, TN	ArtsBuild	\$2,590,212	\$2,158,800	\$2,305,503	\$1,763,922	\$1,835,910	\$1,724,000	\$691,732
Cincinnati, OH	ArtsWave	\$11,000,000	\$11,000,000	\$11,000,127	\$11,206,035	\$11,453,782	\$12,013,000	\$12,250,000
Colorado Springs, CO	COPPeR (Cultural Office of the Pikes Peak Region)	UAF began in 2012	UAF began in 2012	UAF began in 2012	\$36,000	\$50,000	UAF ceased in 2013	UAF ceased in 2013
Columbia, SC	Cultural Council of Richland & Lexington Counties	\$231,370	\$232,621	\$442,337	\$159,523	\$264,805	UAF ceased in 2013	UAF ceased in 2013
Columbus, IN	Columbus Area Arts Council	\$34,650	\$30,000	\$32,000	UAF ceased in 2011			
Dayton, OH	Culture Works	\$1,520,279	\$1,246,050	\$1,203,857	\$883,403	\$559,047	\$495,285	\$513,890
Duluth, MN	Depot Foundation	UAF began in 2019						
Durham, NC	Durham Arts Council, Inc.	\$1,083,228	\$1,149,272	\$1,134,959	\$992,766	\$1,136,748	\$1,002,775	\$1,068,265
Erie, PA	Erie Arts & Culture	\$317,558	\$211,516	\$95,000	\$250,197	\$225,389	\$312,420	\$465,043
Fayetteville, NC	Arts Council of Fayetteville/Cumberland	UAF began in 2019						
Fort Wayne, IN	Arts United of Greater Fort Wayne	\$975,000	\$985,000	\$1,046,370	\$1,062,661	\$998,221	\$1,018,653	\$1,220,714
Gastonia, NC	Gaston Arts Council	\$66,061	\$80,000	\$43,000	\$25,000	\$100,000	UAF ceased in 2013	UAF ceased in 2013
Grand Rapids, MI	Arts Council of Greater Grand Rapids	not reported	not reported	not reported	\$515,000	UAF ceased in 2012	UAF ceased in 2012	UAF ceased in 2012
Greensboro, NC	ArtsGreensboro	\$1,449,815	\$1,430,000	\$1,201,000	\$1,091,075	\$1,117,753	\$1,249,044	\$1,323,704
Harrisburg, PA	Cultural Enrichment Fund3	\$503,216	\$515,000	\$550,000	\$527,248	\$603,584	\$603,584	\$663,715
Hartford, CT	Greater Hartford Arts Council	\$3,909,449	\$3,804,792	\$3,405,466	\$2,838,159	\$2,577,474	\$3,072,904	\$2,767,187
Hickory, NC	United Arts Council of Catawba County	\$180,000	\$143,961	\$167,437	\$181,367	\$171,460	not reported	\$190,570
High Point, NC	High Point Arts Council	\$404,127	\$166,160	\$152,299	\$159,913	\$174,323	not reported	not reported
Jamestown, NY	United Arts Appeal of Chautauqua County	not reported	\$52,177	\$52,549	\$58,652	\$51,760	\$55,188	\$55,820
Kansas City, MO	ArtsKC	\$443,111	\$426,279	\$400,105	\$432,722	\$372,948	\$361,753	\$519,008
Knoxville, TN	The Arts & Culture Alliance of Greater Knoxville	UAF began in 2012	UAF began in 2012	UAF began in 2012	\$120,000	\$143,500	\$143,500	\$405,000
La Crosse, WI	United Fund for the Arts and Humanities	\$107,464	\$127,288	\$130,891	\$141,615	\$148,021	not reported	\$141,684
Lexington, KY	LexArts	\$1,017,500	\$1,011,000	\$1,042,900	\$1,050,800	\$1,103,615	\$1,108,479	\$1,066,783
Lexington, NC	Arts United for Davidson County	UAF ceased in 2003						
Louisville, KY	Fund for the Arts	\$8,900,000	\$7,918,245	\$7,350,000	\$8,144,973	\$8,228,616	\$8,015,000	\$8,015,619
Memphis, TN	ArtsMemphis	\$3,262,348	\$2,741,438	\$1,849,158	\$2,552,589	\$3,538,000	\$3,534,096	\$3,625,000
Milwaukee, WI	United Performing Arts Fund	\$9,090,774	\$9,300,000	\$9,947,593	\$10,129,411	\$11,417,848	\$11,742,530	\$12,018,206
Mobile, AL	Mobile Arts Council	UAF ceased in 2003						
Monmouth, IL	Buchanan Center for the Arts	UAF began in 2019						
Monroe, NC	Union County Community Arts Council	not reported	not reported	not reported	\$302,000	\$331,544	\$333,600	\$149,000

City	United Arts Fund	2009	2010	2011	2012	2013	2014	2015
New York, NY	Lincoln Center Corporate Fund	\$5,007,873	\$5,000,000	\$4,470,000	\$4,800,000	\$5,000,000	\$5,000,000	not reported
New York, NY	Theatre Forward	\$352,465	\$341,240	\$1,034,830	\$1,328,750	\$2,817,520	\$2,433,217	\$487,000
Norfolk, VA	Business Consortium for Arts Support	\$791,850	\$829,020	\$829,020	\$793,300	\$813,180	\$821,870	\$855,415
Oak Ridge, TN	Arts Council of Oak Ridge	not reported						
Oklahoma City, OK	Allied Arts	\$2,583,886	\$2,914,488	\$2,909,236	\$3,251,608	\$3,367,242	\$3,536,674	\$3,307,282
Oneonta, NY	Upper Catskill Community Council on the Arts	UAF ceased in 2003						
Orlando, FL	United Arts of Central Florida	\$5,151,682	\$4,898,648	\$4,682,237	\$4,582,456	\$4,951,464	\$4,802,514	\$5,889,177
Parkersburg, WV	Artsbridge, Inc.	\$116,873	\$138,019	\$150,200	\$138,974	\$123,458	not reported	not reported
Pensacola, FL	Arts Council of Northwest Florida	UAF ceased in 2005						
Portland, OR	Regional Arts & Culture Council/Work for Art	\$665,863	\$750,604	\$766,523	\$824,648	\$764,309	\$776,007	\$750,350
Poughkeepsie, NY	Dutchess County Arts Council	\$243,615	\$170,085	not reported	\$84,937	UAF ceased in 2012	UAF ceased in 2012	UAF ceased in 2012
Racine, WI	Racine United Arts Fund	\$126,908	\$150,000	\$130,000	UAF ceased in 2011			
Raleigh, NC	United Arts Council of Raleigh & Wake County	\$1,139,145	\$1,006,538	\$1,018,442	\$900,905	\$884,176	\$244,000	not reported
Rapid City, SD	Allied Arts Fund	\$239,912	not reported	not reported	not reported	\$255,899	\$255,000	\$250,150
Richmond, VA	CultureWorks4	UAF ceased in 2008						
Rock Hill, SC	Arts Council of York County ⁵	\$104,244	UAF ceased in 2009					
Sacramento, CA	Metropolitan Arts Partnership6	\$118,500	not reported	\$124,225	UAF ceased in 2011			
Salisbury, NC	Rowan Arts Council	UAF ceased in 2005						
San Antonio, TX	theArtsFund11	\$299,825	\$360,663	\$500,544	\$474,582	\$286,555	UAF ceased in 2013	UAF ceased in 2013
San Jose, CA	Silicon Valley Creates	\$91,917	\$80,000	\$40,000	\$36,813	\$35,000	UAF ceased in 2013	UAF ceased in 2013
Sanford, NC	Lee County Arts Council	UAF began in 2019						
Seattle, WA	ArtsFund	\$3,892,968	\$3,455,049	\$2,899,822	\$3,750,684	\$4,119,396	\$3,595,159	\$4,211,525
Shelby, NC	Cleveland County Arts Council	UAF ceased in 2003						
Spartanburg, SC	Chapman Cultural Center	\$828,110	\$835,000	\$1,243,650	\$1,188,852	\$1,127,313	\$1,167,132	\$1,260,996
St. Cloud, MN	United Arts of Central Minnesota7	\$72,000	\$75,000	\$80,000	\$102,900	\$141,000	\$92,600	UAF ceased in 2014
St. Joseph, MO	Allied Arts Council of St. Joseph	\$187,015	\$201,378	\$200,637	\$211,888	\$198,416	\$198,450	\$211,020
St. Louis, MO	Arts & Education Council of Greater St. Louis	\$2,057,773	\$2,378,959	\$2,359,000	\$2,402,159	\$2,297,503	\$2,221,880	\$2,288,468
St. Paul, MN	Community Shares of Minnesota (COMPAS)	UAF began in 2014	\$35,000	UAF ceased in 2014				
St. Paul, MN	United Arts Fund of COMPAS8	\$260,160	\$275,273	\$280,273	\$228,472	\$215,000	UAF ceased in 2013	UAF ceased in 2013
Storm Lake, IA	Storm Lake Area Arts Council	UAF ceased in 2002						
Topeka, KS	ARTSConnect	UAF ceased in 2008						
Tulsa, OK	Arts Alliance Tulsa	UAF began in 2016						
Washington, DC	United Arts Organization of Greater Washington	UAF ceased in 2003						
Waukesha, WI	Arts Alliance of Waukesha County ⁹	not reported	\$3,500	\$1,382	UAF ceased in 2011			
Wausau, WI	Performing Arts Foundation on ARTSBlock	\$302,610	\$275,000	UAF ceased in 2010				
White Plains, NY	ArtsWestchester	\$3,748,568	\$3,446,403	\$3,204,851	\$3,509,909	\$3,283,988	\$3,406,909	\$3,205,495
Winston-Salem, NC	The Arts Council of Winston-Salem & Forsyth County	\$3,013,746	\$3,250,000	\$3,108,630	\$2,352,883	\$2,519,465	\$2,672,000	\$2,692,000
York, PA	Cultural Alliance of York County	\$1,210,000	\$1,000,505	\$906,000	\$950,000	\$835,674	\$773,000	\$825,000
NUMBER OF RESPON	DENTS	51	50	49	50	48	39	37

City	United Arts Fund	2016	2017	2018	2019	2020
Albany, GA	Albany Area Arts Council	UAF ceased in 2010				
Asheville, NC	Asheville Area Arts Council	UAF ceased in 2003				
Atlanta, GA	Robert W. Woodruff Arts Center	\$33,625,999	not considered UAF	not considered UAF	not considered UAF	not considered UAF
Baton Rouge, LA	Arts Council of Greater Baton Rouge	not reported				
Battle Creek, MI	Calhoun County Arts Council	UAF ceased in 2003				
Binghamton, NY	Broome County Arts Council	\$277,055	\$278,254	\$269,439	\$270,000	\$210,000
Birmingham, AL	Metropolitan Arts Council	UAF ceased in 2003				
Canton, OH	ArtsinStark	\$1,700,000	\$1,650,000	\$1,660,000	\$1,660,000	\$1,660,000
Charleston, WV	Fund for the Arts	not reported				
Charlotte, NC	Arts & Sciences Council of Charlotte/Mecklenburg	\$5,699,033	\$5,031,931	\$3,641,019	\$3,273,981	\$3,144,577
Chattanooga, TN	ArtsBuild	\$1,774,982	\$1,648,654	\$1,478,081	\$1,821,140	\$1,770,975
Cincinnati, OH	ArtsWave	\$12,450,284	\$12,494,040	\$12,189,157	\$12,355,136	\$13,555,000
Colorado Springs, CO	COPPeR (Cultural Office of the Pikes Peak Region)	UAF ceased in 2013				
Columbia, SC	Cultural Council of Richland & Lexington Counties	UAF ceased in 2013				
Columbus, IN	Columbus Area Arts Council	UAF ceased in 2011				
Dayton, OH	Culture Works	\$505,727	\$692,868	\$689,290	\$710,044	\$607,288
Duluth, MN	Depot Foundation	UAF began in 2019	UAF began in 2019	UAF began in 2019	\$28,000	\$20,000
Durham, NC	Durham Arts Council, Inc.	\$1,085,097	\$1,127,565	\$1,240,688	\$1,149,258	\$1,162,000
Erie, PA	Erie Arts & Culture	\$600,000	\$530,488	\$500,000	\$678,165	\$500,000
Fayetteville, NC	Arts Council of Fayetteville/Cumberland	UAF began in 2019	UAF began in 2019	UAF began in 2019	\$320,638	\$201,095
Fort Wayne, IN	Arts United of Greater Fort Wayne	\$1,404,669	\$1,182,660	\$1,027,861	\$1,057,737	\$702,441
Gastonia, NC	Gaston Arts Council	UAF ceased in 2013				
Grand Rapids, MI	Arts Council of Greater Grand Rapids	UAF ceased in 2012				
Greensboro, NC	ArtsGreensboro	\$1,146,441	\$1,108,926	\$890,589	\$866,000	\$1,100,000
Harrisburg, PA	Cultural Enrichment Fund3	\$640,095	\$685,905	not reported	not reported	not reported
Hartford, CT	Greater Hartford Arts Council	\$2,550,718	\$2,397,842	\$2,669,725	\$2,465,042	\$2,523,908
Hickory, NC	United Arts Council of Catawba County	\$189,026	\$192,823	\$194,312	\$195,938	\$200,685
High Point, NC	High Point Arts Council	\$119,214	\$144,000	not reported	not reported	not reported
Jamestown, NY	United Arts Appeal of Chautauqua County	\$55,820	\$55,494	\$65,550	\$73,275	\$60,000
Kansas City, MO	ArtsKC	\$500,203	\$471,077	\$465,000	\$380,292	\$290,500
Knoxville, TN	The Arts & Culture Alliance of Greater Knoxville	\$420,000	\$561,000	\$488,000	\$510,000	\$485,000
La Crosse, WI	United Fund for the Arts and Humanities	\$101,319	\$127,334	\$147,512	not reported	not reported
Lexington, KY	LexArts	\$1,130,266	\$1,125,267	\$1,134,069	\$1,026,857	\$650,000
Lexington, NC	Arts United for Davidson County	UAF ceased in 2003				
Louisville, KY	Fund for the Arts	\$8,314,491	\$8,524,000	\$8,659,000	\$8,300,000	\$6,647,000
Memphis, TN	ArtsMemphis	\$4,002,993	\$3,372,974	\$2,849,464	\$3,508,785	\$2,692,702
Milwaukee, WI	United Performing Arts Fund	\$12,059,201	\$12,320,160	\$12,073,795	\$11,892,000	\$10,360,000
Mobile, AL	Mobile Arts Council	UAF ceased in 2003				
Monmouth, IL	Buchanan Center for the Arts	UAF began in 2019	UAF began in 2019	UAF began in 2019	\$3,177	\$1,375
Monroe, NC	Union County Community Arts Council	\$160,000	\$164,000	not reported	not reported	not reported

City	United Arts Fund	2016	2017	2018	2019	2020
New York, NY	Lincoln Center Corporate Fund	not reported				
New York, NY	Theatre Forward	\$489,000	\$580,000	not reported	not reported	not reported
Norfolk, VA	Business Consortium for Arts Support	\$844,215	\$837,500	\$834,000	\$822,000	\$776,920
Oak Ridge, TN	Arts Council of Oak Ridge	not reported				
Oklahoma City, OK	Allied Arts	\$2,985,449	\$3,144,965	\$3,350,016	\$3,444,591	\$3,400,000
Oneonta, NY	Upper Catskill Community Council on the Arts	UAF ceased in 2003				
Orlando, FL	United Arts of Central Florida	\$6,358,972	\$6,731,280	\$5,998,833	\$2,206,559	\$3,188,603
Parkersburg, WV	Artsbridge, Inc.	not reported	not reported	not reported	\$19,000	\$12,000
Pensacola, FL	Arts Council of Northwest Florida	UAF ceased in 2005				
Portland, OR	Regional Arts & Culture Council/Work for Art	\$825,385	\$823,635	\$660,262	\$339,760	\$165,000
Poughkeepsie, NY	Dutchess County Arts Council	UAF ceased in 2012				
Racine, WI	Racine United Arts Fund	UAF ceased in 2011				
Raleigh, NC	United Arts Council of Raleigh & Wake County	\$335,260	\$1,540,064	not reported	\$1,783,038	\$1,570,268
Rapid City, SD	Allied Arts Fund	\$253,480	\$250,279	\$221,350	not reported	not reported
Richmond, VA	CultureWorks4	UAF ceased in 2008				
Rock Hill, SC	Arts Council of York County ⁵	UAF ceased in 2009				
Sacramento, CA	Metropolitan Arts Partnership6	UAF ceased in 2011				
Salisbury, NC	Rowan Arts Council	UAF ceased in 2005				
San Antonio, TX	theArtsFund11	UAF ceased in 2013				
San Jose, CA	Silicon Valley Creates	UAF ceased in 2013				
Sanford, NC	Lee County Arts Council	UAF began in 2019	UAF began in 2019	UAF began in 2019	\$30,000	\$30,000
Seattle, WA	ArtsFund	\$3,816,000	\$4,051,780	\$3,851,750	\$3,526,967	\$7,300,000
Shelby, NC	Cleveland County Arts Council	UAF ceased in 2003				
Spartanburg, SC	Chapman Cultural Center	\$1,330,041	\$1,427,386	\$1,452,319	\$1,437,582	\$1,268,750
St. Cloud, MN	United Arts of Central Minnesota7	UAF ceased in 2014				
St. Joseph, MO	Allied Arts Council of St. Joseph	\$219,725	\$226,340	\$228,200	\$230,000	\$260,000
St. Louis, MO	Arts & Education Council of Greater St. Louis	\$3,283,000	not reported	not reported	not reported	not reported
St. Paul, MN	Community Shares of Minnesota (COMPAS)	UAF ceased in 2014				
St. Paul, MN	United Arts Fund of COMPAS8	UAF ceased in 2013				
Storm Lake, IA	Storm Lake Area Arts Council	UAF ceased in 2002				
Topeka, KS	ARTSConnect	UAF ceased in 2008				
Tulsa, OK	Arts Alliance Tulsa	\$729,277	\$944,276	\$1,304,436	\$1,387,580	\$1,500,000
Washington, DC	United Arts Organization of Greater Washington	UAF ceased in 2003				
Waukesha, WI	Arts Alliance of Waukesha County ⁹	UAF ceased in 2011				
Wausau, WI	Performing Arts Foundation on ARTSBlock	UAF ceased in 2010				
White Plains, NY	ArtsWestchester	\$4,393,443	\$3,676,458	\$3,728,925	\$4,046,550	\$3,771,575
Winston-Salem, NC	The Arts Council of Winston-Salem & Forsyth County	\$2,565,617	\$2,339,672	\$2,560,254	\$2,229,771	\$1,750,000
York, PA	Cultural Alliance of York County	\$827,000	\$830,289	\$802,000	\$1,279,059	\$390,300
NUMBER OF RESPONDENTS		39	37	32	36	36

ABOUT AMERICANS FOR THE ARTS

For more than 50 years, Americans for the Arts has been dedicated to representing and serving local communities and creating opportunities for every American to participate in and appreciate all forms of the arts. From offices in Washington, D.C., and New York City, it serves more than 150,000 organizational and individual members and stakeholders.

Americans for the Arts is focused on four primary goals:

- 1. Lead and serve individuals and organizations to help build environments in which the arts and arts education thrive and contribute to more vibrant and creative communities.
- 2. Generate meaningful public and private sector policies and more leaders and resources for the arts and arts education.
- 3. Build individual awareness and appreciation of the value of the arts and arts education.
- 4. Ensure the operational stability of the organization and its ability to creatively respond to opportunities and challenges.

To achieve its goals, Americans for the Arts partners with local, state, and national arts organizations; government agencies; business leaders; individual philanthropists; educators; and funders throughout the country. It provides extensive arts-industry research and professional development opportunities for community arts leaders via specialized programs and services, including a content-rich website and an annual national convention.

Local arts agencies (LAAs) throughout the United States comprise Americans for the Arts' core constituency. A variety of unique partner networks with particular interests such as public art, united arts fundraising, arts education, and emerging arts leaders are also supported.

Through national visibility campaigns and local outreach, Americans for the Arts strives to motivate and mobilize opinion leaders and decision-makers who can make the arts thrive in America. Americans for the Arts produces annual events that heighten national visibility for the arts, including the National Arts Awards and Arts & Business Partnership Awards honoring business leadership and the Public Leadership in the Arts Awards (in cooperation with The United States Conference of Mayors) honoring elected officials in local, state, and federal government.

Americans for the Arts also hosts Arts Advocacy Day annually on Capitol Hill, convening arts advocates from across the country to advance federal support of the arts, humanities, and arts education.

For more information about Americans for the Arts, please visit www.AmericansForTheArts.org.